



**BANYULE TOY LIBRARY
2016 ANNUAL REPORT**

COMMITTEE

President	Tanis Douglas
Secretary	Woodrow Iman
	Arwen Griffioen
Treasurers	Lian Lu
	Navdeep Kaur
Marketing	Nick Hill
Bunnings BBQ	Raquel Waller Nicole Hutchinson
General Members	Louise Reider-Hill Virginia Tanumiharjo Paul Moloney Robyn Edwards

STAFF

Co-ordinator	Jacqui Powell
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PRESIDENT'S REPORT

2016 began with one of the largest committees in a number of years. I extend my thanks to old and new members for your valuable volunteer hours over these past 12 months in our refurbished shared space.

Our new secretary Woodrow resigned early on in the year due to family reasons which is when Arwen stepped into the role of secretary. I'm grateful for Arwen's assistance in streamlining the toy library's access to minutes by setting us up on Google Drive.

The treasurer's role was shared again this year, this time by Lian and Navdeep, who were found via ProBono Australia. The committee is appreciative of their expertise and commitment. Both Navdeep and Lian have spent many volunteer hours ensuring that the library's finances are well managed. The instigation of authorising payments online has streamlined timely payment of wages and toy invoices.

Not long after the last AGM a Bendigo Bank community grant presentation was held; this was a valuable publicity opportunity for the toy library. Thankyou Nick for building on the relationship between the library and one of our most generous sponsors. The event enabled us to acknowledge the purchase of new toys and resources that encourage the development of speech and language.

Early in the year we held another successful BBQ fundraiser event at Bunnings, Preston, ably coordinated again by Raquel and Nicole with funds raised going towards new toys. Thanks to the Committee and members who participated.

At the Kinder Open Day in late February the toy library committee greeted over 50 prospective kinder parents and their children, promoting the toy library and signing up new members. Membership levels have now recovered from the drop experienced during our temporary relocation to Watsonia while the building works were carried out.

Thanks to Jacqui the website got a makeover as the committee discussed new logo options. Thanks also to Nick for coordinating the design and printing of a new A5 flyer which has been distributed so it's now available in digital form and can be picked up at local book libraries and MCH centres.

We acknowledge the generous sponsorship of Jenny Macklin's office for printing copies of first drafts of our flyer.

During the Easter break in March the committee ensured that regular library openings continued during the redevelopment of the Kindergarten's outdoor area when the toy shed was relocated to the area near the front gate. The new surfaces and shade areas have improved toy shed borrowing for members accessing outside toys.

To increase member's access to the library Saturday openings were introduced and have proven to be popular with members.

Around mid year Jacqui took leave and handed over the running of the library borrowing sessions to the committee. Thanks to Jacqui for your pointers on how to open, run and close a session, to the committee for stepping up again and to all who helped out including members for their patience as we learnt the ropes. Special thanks to Louise and Virginia for running multiple sessions. It was a great chance to meet more members.

Councillor Tom Melican visited the toy library for a photo opportunity to acknowledge the council's new shelving grant.



Recently toy library members took over the Burgundy street branch of the Bendigo bank as part of a fantastic publicity event organised by Nick. Children enjoyed playing with the new toys which the bank's community grant enabled the library to buy, while weary parents enjoyed free barista brewed coffee.

Thanks to Jacqui, the final part of the council shelving grant has been spent enabling the library to buy a new ergonomic, mobile desk and storage.

Special thanks to the Committee who have met regularly throughout this year to support the changes, events and improvements affecting the Toy Library.

The committee play a vital role in supporting our valuable solo employee and the heart of the Banyule Toy Library, Jacqui Powell, whose professionalism and dedication enable the library to operate at its continuing high level.

PROFIT AND LOSS

Banyule Toy Library

Profit and Loss Statement for the year ended 30/06/2016

Income	2016	2015
	\$	\$
Grants received	8,148.00	1200.00
Add: carried forward unspent grants		0.00
Less: Unspent grants		0.00
Interest Received	192.49	16.14
Summer Borrowing	0.00	368.10
Membership	7073.40	3242.50
Fines	38.00	148.00
Toy Sales	0.00	0.00
Fund raising	2541.05	5007.92
Party Pack Hire	55.00	375.00
Miscellaneous	0.00	222.90
Duty exemption	0.00	0.00
Total	18047.94	10580.56
Expenditure		
Toys	2421.40	1002.75
Electricity	1244.97	651.43
Insurance	580.49	0.00
Internet	140.00	0.00
Depriciation	363.62	454.51
Stationery	0.00	813.33
Subscription Paid	0.00	105.00
Accounting	0.00	0.00
Miscellaneous	505.53	81.55
Building Maintenance	3001.09	3396.30
Shelving Purchased	0.00	0.00
Paid Coordinator	8189.00	7979.60
Superannuation	413.49	0.00
Bond Party Pack return	0.00	25.00
Supplies - Fundraising BBQ	927.00	1240.09
Refunds	4.00	38.00
Total	17790.59	15787.56
Net Profit (Loss)	257.35	-5207.00
Retained Earnings		
Opening Accumulated funds	8842.38	14049.38

BALANCE SHEET

Banyule Toy Library

Balance Sheet for the year ended 30/06/2016

Assets	2016	2015
	\$	\$
Cash	9362.80	9771.58
Funding receivable	0.00	0.00
Shelving	1404.58	1404.58
Less: Accumulated depreciation	-1139.23	-1072.89
Shed	2859.56	2859.56
Less: Accumulated depreciation	-2309.15	-2171.55
Computer	897.00	897.00
Less: Accumulated depreciation	-882.68	-879.10
Shelving	2644.13	2644.13
Less: Accumulated depreciation	-2019.73	-1863.63
Total Assets	<u>10817.28</u>	<u>11589.68</u>
Liabilities		
Wages Payable	782.03	
unspent Grants	1261.1	
Total liabilities	<u>2043.13</u>	
Net Assets	8774.15	

DEPRECIATION SCHEDULE

for the year ended 30/06/2016

	\$	\$
Shelving	1404.58	
	-1072.89	
	331.69*.20	66.34
		1072.89
		1139.23
Shed	2859.56	
	-2171.55	
	688.01*.20	137.60
		2171.55
		2309.15
Computer	897.00	
	-879.10	
	17.90 *.20	3.58
		879.10
		882.68
Shelving	2644.13	
	1863.63	
	780.50*.20	156.10
		1863.63
		2019.73

MARKETING REPORT

Summary

We have had a successful year on the marketing front and highlights include:

- Photo story in Heidelberg leader after Bendigo Bank grant
- Toy Take Over event at Heidelberg's Bendigo Bank including media coverage in Leader
- Radio interview on local radio
- Designed and printed a new promotional flyer
- Built a good relationship with the local Leader newspaper journalist.
- Joined the Bendigo bank sponsored organisations parade
- Negotiated additional funding for Toy Library members or supporters who purchase Bendigo Bank products
- 266 likes on Facebook up from 137 since 30/9/15, 92% are women (thanks to Suse Baker for her hard work). and 43 followers on Instagram



Going forward

Some of the plans/activities we are looking to do next year include:

- Improved consistency and image across all collateral/material – i.e. web, social media etc. Possibly to include a new logo
- More structured approach to social media posting with

- additional posts aimed at encouraging more borrowing and further promote the Toy Library
- Promote the additional income potential from the Bendigo Bank if members use their banking products
- Develop a big fund raising event in addition to sausage sizzle

Information on Bendigo Bank additional income payments

Any new home loans over \$250k deliver \$1k to the Toy Library. Other baking activity goes into a pot of money that is returned to the Toy Library as a grant – this is in addition to other grants we may receive.

We need to tell members that when they open new accounts/loans etc they will help the Toy Library if they just say they are a member or supporter of the Toy Library.



Hugo, 14 months, test drives a range of toys at the Banyule Toy Library.

Toys help children find their voice

Laura Armitage

TOYS for tots with language difficulties will soon be available to help families at the Banyule Toy Library.

With donations from East Ivanhoe and Heidelberg Bendigo Bank branches the Rosanna-based non-profit

will be able fund toys and a speech pathologist to help develop children's language skills.

Toy library president Tanis Douglas said there were a large number of children in the area who struggled to develop communication skills.

The toys would help the youngsters find their voices, she said.

She said the library would also use the money to hire a speech pathologist to evaluate its toys and provide guidance on how individual toys could be used to expand a child's language.

Ms Douglas said children new to the service were also welcome to come and check out the toys.

The toy library is at the Interlaken Kindergarten, Interlaken Parade, Rosanna.

For more info: banyuletoylibrary@gmail.com or banyuletoylibrary.org.au

BANYULE TOY LIBRARY

New toys for your kids every week of the year – for just \$60!

- 1000+ great toys for 0 – 7 year olds
- Games, ride-ons, activity centres, costumes, instruments, puzzles, learning toys and more
- New toys continually purchased
- Community-run since 1985
- Come and see us, or join now at www.banyuletoylibrary.org.au



“My mum says Banyule Toy Library membership makes a great gift too. Me, I just love all the toys”

Hugo 15 months



BANYULE TOY LIBRARY
19 Interlaken Parade,
Rosanna

Monday evening
Tuesday morning
2nd & 4th Saturday of each month

7.30 – 8.45pm
9.45 – 11.00am
9.30 – 11.00am

CO-ORDINATOR'S REPORT

This year has been another great year at the toy library in our newly renovated space.

Highlights

- Our membership levels have returned to their pre-renovation levels.
- New mobile toy rails, desk and storage units mean that setting up and packing away is much more efficient and requires very little manual handling of toys.
- Implementation of the online catalogue and membership system with its automated reminder emails for both toys and roster duties has meant very few sessions have been without a volunteer. The roster is now booked through until 2017.
- The introduction of a Saturday morning session has proved popular.
- A number of families have taken up the new non-duty memberships so have been able to access our services.
- Lots of wonderful new toys have been added to the collection.
- The outdoor space has been landscaped and our shed is now located closer to the building with improved lighting.
- We were successful with two grant applications. One from Bendigo Bank aimed at toys and support material to improve speech and language development. The other was from Banyule City Council for purchasing mobile toy rails, shelves, a new mobile desk, storage unit and boxes.

Plans for next year

- We are adding new party pack toys thanks to a grant from the Bendigo Bank.

- An application for a grant from Forest Hill has been made.

Thank You

I would like to thank the volunteer Committee for all their support and work, without you, it wouldn't be such a fun and enjoyable place to work.

Tanis for all your hard work in particular dealing with the Kinder, ECMS and Council to progress the MOU and outdoor space landscaping. Not to mention all the issues we faced during the actual renovation works.

Lian and Navdeep for the way you have taken on our finances and improved our systems.

Nick for doing such an amazing job getting us publicity and building a stronger relationship with Bendigo Bank.

Arwen for taking on the role of Secretary when Woodrow had to leave suddenly.

Louise and Virginia for taking on extra shifts while I was away.

Nicole and Raquel for taking on the Bunnings BBQ preparation and being there on the day to make sure it all went smoothly.

Paul and Robyn for your ideas and input.

I would also like to thank all our members who have volunteered in some way during the year, either by doing a duty, helping out at Bunnings, installing shelving or stepping in to help when a duty member hasn't turned up or we just needed more hands.

OUR SUPPORTERS

We would like to thank the following organisations for their generous support during the year.

Banyule City Council

Who provide us with our wonderful space and this year a grant for new shelves, rails and office desk and storage.

Bendigo Bank East Ivanhoe and Heidelberg Branches

Who over the last five years have generously supported us with the following grants:

2010 - Hooray let's play

2013 - Learning it's child's play

2015 - How we play influences what we say

Supercycles Watsonia

Thanks to Andrew who gave us an amazing deal on our police and fire trikes.